

EP. 45 How to be a Successful Team Leader

True leaders are always wanting to be better! Being named a team leader does not make you a team leader, it must be earned.

Move from a time and effort economy into a results economy. If you are only working IN the business and not ON the business, you will never truly develop your skills as a leader.

Tips for being a successful team leader:

- Plan your calendar and block time to coach your team. If you don't do this, it won't happen!
- Schedule check-ins with the people on your team to go over numbers, discuss wins, and identify areas of improvement.
- Implement the FLOSS app. Visit www.StartFLOSSing.com for more information!
- Identify your team's individual strengths and give them ownership of certain processes that suit those strengths.
- Read books about leadership. There are so many great resources out there, but you have to look for ways to develop yourself outside of work. Check out Earl Nightingale's book, *The Essence of Success*. Start a monthly book club at your office!
- Ask for feedback from your team on how you can be a better leader. It might be tough to hear but it will only make you better.

If you are a team leader in your practice, spend some time thinking about ways you can develop your skills and be a better leader. It should be an ongoing process!